

# Magmatic Bio GmbH i.Gr.

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Funding:

Bootstrapped

Seeking Seed Round: €4M

#### Use of Proceeds:

- Sponsored research agreement with Penn State University

- Recruitment of up to 15 FTEs
- Furnishing biochemistry

## **Revenue Forecast:**

US\$ 337m (2033e) based on target installed capacity of 135'000 mT LCE

## **Competitive Advantage:**

Patentable, highly selective protein based metal separation

Best in class cash cost of Lithium production

Best ecological footprint of Lithium production

Co-production of other valuable metal intermediated possible

Platform scalable to other complex metal separation problems

## Key Executives:

Oliver Siegel CEO Dhaarsi Jaksch, PhD, Principal Scientist TBC, PhD, Principal Process Engineer Lithium demand is expected to increase 5 – 10 fold over the next decade. Mine tailings from years of operating evaporation mines contain an est. 1'000'000 mT of Lithium Carbonate Equivalent (LCE) currently rendered not extractable due to high Magnesium concentrations.

#### Solution

Problem

Lithium extraction based on Li binding protein that is highly selective and fit to separate Li from Mg yet robust and re-usable in industrial production. Promises Lithium Carbonate production with low/no water and land use from mine tailings so far rendered useless

#### Market

Global demand for Lithium Carbonate was 410,000mt in 2021 representing value of \$14.3bn (@\$35k/t) expected to grow to 2-2.9m t in 2030. Additional production capacity is necessary, existing process tech not suitable for many new feedstocks opening an opportunity to break into this market.

### **Competitive Landscape**

Approx 45 technology development projects for direct lithium extraction from brine, all based on low selectivity mineral sorbents or chemistry.

Magmatic has established unique knowhow and will generate patents on protein sequences and associated process technology for protein fixation and separation

## Business Model

Product as a service (PaaS)

25 - 30% royalty income, milestone payments

Future customers: SQM, YLB, Albemarle/Livent, CATL, BYD, Tesla

### Team

#### Oliver Siegel, Founder, CEO

Biotech technology developer, **raised >€100m**, AFFiRiS, CEO: therapeutic vaccines in cardiometabolic, AMSilk, COO: spider silk protein for textile/automotive/medtech applications, r **Joey Cotruvo**, PhD, Scientific Co-founder

recent Nature publication, inventor of protein-based metal separation

Tilmann Bürckstümmer: PhD, Co-founder, CRISPR technologist, serial biotech entrepreneur Jörg Herwanger, PhD, Co-Founder, Oil & Gas Geophysicist, Ex- Schlumberger Dhaarsi Jaksch, PhD, Principal Scientist: Max Perutz Laboratories with Prof. Javier Martinez

## Traction to Date

Identified novel Lithium binding protein and engineered it to increase affinity from millimolar to micromolar Established a lab scale metal extraction protocol based on proprietory LanM rare earth binding protein BASF expressed interest in our technology for Lithium-ion blackmass refining