



UnityOS

by commonsun GmbH

## commonsun GmbH

Lindengasse 56  
1070, Vienna

+4369910644369

Florian Prasky

[office@commonsun.at](mailto:office@commonsun.at)

[www.commonsun.at](http://www.commonsun.at)

## FUNDING

- awsFirst: 2018, €40K
- Creative Impact: 2021, €50K
- Clean Cities ClimAccelerator: 2021, €25K
- WA Innovation: 2023, €150K
- INITS: 2023, €22K

Seeking 1<sup>st</sup> round: €600K-€1M

## USE OF PROCEEDS

- Product Development
- Personell
- Marketing

## REVENUE FORECAST

- 2023: €130K
  - 2024: €800K
  - 2025: €2M
  - 2026: €3.8M
  - 2027: €6.8
- Break Even: Q1 2027

## COMPETITIVE ADVANTAGE

- Sector Coupling
- One-Stop-Shop
- Predictive AI Algorithm

## KEY EXECUTIVES

- Florian Prasky, CEO
- David Hladik, COO
- August Kampfer, CTO
- Mohamed Auf, AI Expert

## PROBLEM

High energy prices and the legal amendment for renewable energy communities (RECs) started the trend of establishing privately owned decentralised energy systems. However, private individuals struggle to set them up and operate them.

## SOLUTION

commonsun offers a Platform to easily kickstart a new REC, as well as a fully automated billing software for them. The data gathered will be used to further develop prediction models for energy management to ensure optimised growth and operation of RECs.

## MARKET

The roots of RECs are stated in the Renewable Energy Directive II (RED II) which is the foundation for EU member states legislation. In Austria, which is one of the first movers in that field, there is a CMGR of 29% (as of August 2023) with currently 780 RECs.

## COMPETITIVE LANDSCAPE

Since the energy transition is heavily dependent on the thermal sector, commonsun is part of the first REC in Austria that shares electricity and heat, preparing for streamlining further projects like that. Furthermore, we focus on smaller RECs and aim to grow them gradually.

## BUSINESS MODEL

The main revenue stream comes from billing energy (€/kWh, recurring). Since energy management increases the energy consumed within a REC, this will positively affect our billing revenue. In addition, we charge an annual service fee for every participating household.

## MANAGEMENT TEAM

**Mohamed Auf** is a lecturer, at the UAS Wiener Neustadt in CS Master Program, for Data Engineering and Applied Data Analytics. **August Kampfer**, has over 14 years experience in leading developer teams and building up platforms and applications. **David Hladik** gathered experience in other startups and studied entrepreneurship. **Florian Prasky** did a Masters degree in renewable energies and is the expert for RECs.

## TRACTION TO DATE

**REC SmartCity Baumgarten:** 66 households, electricity and heat

**REC Kaltenleutgeben:** 500 households, electricity

**REC Langenzersdorf:** 25 households, electricity

**REC Wilhelminenberg:** 130 households, electricity and heat